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Detailed Commercial Price List

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General Ordering Information

SoftWright strives to ensure that all our software tools are accurate, reliable and that these tools are regularly enhanced in accordance with the standards of good engineering practice as well as emerging technologies. We provide both ongoing software advances and product support for our customers at several levels depending entirely upon the preference of each individual user. Some of these advances and support options are provided at no additional cost beyond the original purchase of the software license. Once you have made the initial purchase of the license to use SoftWright's products, you are not required to have any additional ongoing expenses. Other options provide your software with major enhancements and our users with responsive individualized training and support. There is an additional cost for these additional benefits. With each purchase of our tools and with individuals using them, the customer makes a choice as to what their specific needs are. The ones who elect to learn to use the tools by using the web-based instructions do not subsidize the cost of those who desire more individualized instruction.

Initial Software License Purchase

SoftWright sells its customers a license to use its rf engineering software products. We do not sell you the software itself. Like most software purchases, the actual software and supporting documentation remain the exclusive property of the software company. In most cases the SoftWright license is for use on one primary computer and a backup system which is usually a notebook computer. You agree to use the systems one at a time. The license you purchase is for the version of the software that is the current release at the time of license purchase. You may use this licensed software for as long as you desire. For an overview of our rf software tools see our [products](#) web page. There are no future hidden costs to continue using the software. From time to time we issue new software maintenance releases. These releases contain any modifications necessary to fix identified problems in the software. There is no charge for any of these maintenance releases. They may be downloaded from our web site and installed anytime. If and when you contact our support department with a question, one of the first things that they will ask you to do is to be on the current maintenance release. You will always benefit yourself by taking advantage of this no-cost benefit with all our software products. We also offer an optional [annual software maintenance subscription](#) if you wish to also automatically receive the major changes and enhancements in the software.

As a new licensee of a SoftWright software system, you will be provided 30 minutes of [product support](#) time at no additional cost to be used within twelve months following the purchase.

The license for the software is something that you own. If at any time in the future you wish to no longer use the licensed software and you wish to transfer that license to someone else, you may do so with the written consent of SoftWright. Please contact us and request the proper form to transfer a license.

Software Maintenance Agreements

SoftWright provides two levels of software maintenance. When you purchase a license to use any of SoftWright's products, you are licensed to use the version and release that is current when you

make the purchase. The diligent maintenance of software development is critical in order to satisfy the changing needs of the rf community, changing technology and the variety of emerging operating systems. For that reason, we offer the following options from which you may decide what is best for your particular situation. The maintenance releases are provided to all users at no additional cost. This permits you to download all bug fixes. The Annual Software Maintenance Subscription replaces our historic annual upgrade costs. With this you receive the enhancements that have been added since the purchase of the initial software license as well as all upcoming enhancements for one year from the date of purchase of the Annual Software Maintenance Subscription. Enhancements and improvements in the software will be immediately released into use as they complete beta testing, rather than being held back pending the release of the next year's upgrade. This means you will see not only the development changes since the last major version release, but will benefit from the advances throughout the year, rather than wait until we have sufficient enhancements added to then specify a version change.

Software Maintenance Releases - no charge

- Maintenance releases available for download (bug fixes only)
- [View bug fix release notes.](#)

Annual Software Maintenance Subscription (one year from date of purchase, renewable) normally 20% current purchase price. (See Product Code D on pages 5-6.)

- Maintenance releases available for download (bug fixes only)
- Minor software enhancements during the term of subscription
- All major version upgrades that occur during the term of subscription
- Automatic receipt of several updated cds with current release and version of software
- Included with the cost of the Software Annual Maintenance Subscription is *two hours of individual product support* which expires at *twelve months* from your subscription starting or renewal date. Additional hours, if needed are available at a discounted hourly rate. (See SoftWright User Support Option in the price list.)
- Existing customers will be upgraded to the current release version of the software upon purchase of the Software Maintenance Subscription.

Media Format

Software and small topographic data orders shipped on CD-ROM. Large topographic data orders shipped on USB hard drive.

Shipping and Handling Charges to be paid:

Normal shipping will be second day delivery with a fixed charge of \$25 per order shipped to one domestic destination. The shipping and handling fee will be added to the invoice. Optional overnight delivery is offered with a charge of \$45 per order shipped to one domestic destination. For shipping outside the USA estimated costs will be charged and must be added to the purchase price. The customer may provide their own Federal Express account number for direct billing for the shipping and no costs for shipping and handling will be added by SoftWright.

When ordering, the following information must be supplied on the purchase order:

1. Name of company/agency or department which is to become the software licensee.
2. TAP Serial number (if order is to be software or data added to an existing TAP system).
3. Name and address of designated primary software user to receive update information (if known).
4. Email address of designated primary user (if known).
5. The quantity for each product ID along with the Product Code letter if applicable.
6. Unit cost and total cost per item.
7. Requested method of shipping and inclusion of the shipping fee (see above) listed on the purchase order.
8. Purchase order number.
9. The street address to where the product is to be shipped.
10. The mailing address to where we are to send the invoice.
11. The name and contact information for the person in the company Accounts Payable department.
12. Any other detail that the buyer needs to specify on the order (such as the name(s) of library files ordered).

Terrain Analysis Package (TAP)TM Software Pricelist and Related Services

The Current Version of the Terrain Analysis Package (TAP) for Windows W2K/XP consists of twenty-five modules that, when combined together, are tools that bring a broad capability of RF system design to your personal computer. The most fundamental module is the Basic Mapping Module. Basic Mapping will prepare path profiles with path line of sight and Fresnel Zone plots as well as HAAT calculations. For more sophisticated RF work you must add the RF Facilities Module and one or more of the TAP specialty modules. The benefits of each individual module are outlined in our TAP products page on the web site. We encourage you to read through the descriptions on that page of our web site and select the combination of modules that best suits your needs.

Software Purchase Orders must include both the order ID and the product code. (For example - BM-B, BM-D, RF-B) Products codes A, B, and C are for software and are defined as follows:

Product Code A – Price of the individual module to be added to an existing TAP software system.

Product Code B – Price of the individual module when a new *TAP system with its own serial number* is purchased.

Product Code C – When new TAP systems are purchased in quantities of more than one and at the same time, for the same agency and each system is configured identically, use Product Code C for the second or all additional systems. (The initial system ordered requires the use of Product Code B.)

Product Code D is for an annual software maintenance agreement for that particular module. There are no volume discounts. Should a software maintenance agreement be purchased, maintenance must be purchased for each licensed software module on each system.

If the existing license is not on an annual software maintenance subscription, this must be purchased for all existing licensed modules using Product Code D listed below, before a new module may be added. All versions of all the modules must always be the same within a TAP system. A maintenance subscription for all newly added modules must also be purchased at the same time, placing all licensed software modules under the same maintenance subscription period.

Terrain Analysis Package (TAP)TM

TAP Software Options	Order ID	Product Code A (individual pricing)	Product Code B (new system)	Product Code C (new additional systems)	Product Code D (annual software maintenance)
TAP Basic Mapping Module	BM	\$1210	\$1089.00	\$726.00	\$242.00
TAP RF Facilities Module	RF	\$1672	\$1504.80	\$1003.20	\$334.40
TAP Longley-Rice Propagation Module	LR	\$1518	\$1366.20	\$910.80	\$303.60

TAP Bullington Propagation Module	BU	\$1518	\$1366.20	\$910.80	\$303.60
TAP Okumura Propagation Module	OK	\$1518	\$1366.20	\$910.80	\$303.60
TAP Rounded Obstacle Propagation Module	RO	\$1518	\$1366.20	\$910.80	\$303.60
TAP Broadcast Propagation Module	BC	\$1034	\$930.60	\$620.40	\$206.80
TAP Carey Propagation Module	CC	\$1034	\$930.60	\$620.40	\$206.80
TAP Hata/Davidson Propagation Module	HD	\$1034	\$930.60	\$620.40	\$206.80
TAP Egli Propagation Module	EG	\$1034	\$930.60	\$620.40	\$206.80
TAP 3D Display	3DD	\$522	\$469.80	\$313.20	\$104.40
TAP 3DD Upgrade from Surfer	3DDU	\$165	Not applicable	Not applicable	\$104.40
TAP Shadow Map Module	SM	\$440	\$396.00	\$264.00	\$88.00
TAP Pattern Distortion Module	PD	\$440	\$396.00	\$264.00	\$88.00
TAP Stacked Antenna Module	SA	\$203	\$182.70	\$121.80	\$40.60
TAP Aggregate Coverage Module	AC	\$896	\$806.40	\$537.60	\$179.20
TAP AutoCoverage Module	ACV	\$550	\$495.00	\$330.00	\$110.00
TAP Map Crossing Module	MC	\$247	\$222.30	\$148.20	\$49.40
TAP Microwave Reliability Module	MR	\$1100	\$990.00	\$660.00	\$220.00
TAP Antenna Elevation Module	AE	\$374	\$336.60	\$224.40	\$74.80
TAP Reflection Analysis Module	RA	\$451	\$405.90	\$270.60	\$90.20
TAP VHF/UHF Reliability Module	VUR	\$1100	\$990.00	\$660.00	\$220.00
TAP AutoPath Module	AP	\$374	\$336.60	\$224.40	\$74.80
TAP Land Use Module	LU	\$572	\$514.80	\$343.20	\$114.40
TAP Topo Utilities Module	TU	\$258	\$232.20	\$154.80	\$51.60
TAP Intermodulation Products Module	IM	\$951	\$855.90	\$570.60	\$190.20
TAP Asset Manager	AM	\$1897	\$1707.30	\$1138.20	\$379.40

TAP Complete Terrain Analysis Package	TAPC	Not applicable	\$21118.50	\$14079.00	\$4693.00
Complete Terrain Analysis Package plus complete US NED data and CONUS Land Use CD	TAP-NED-LUCD	Not applicable	\$24534	\$16176	Not applicable

TABLE B - TERRAIN ANALYSIS PACKAGE SOFTWARE – TAP

Software Data Library Files

Data Library Files	Order ID	Product Code E (Original Data Sets)	Product Code F (Additional Data Sets)
Block of 30-second topo data*	30SEC	\$10	\$6
North America 30-second topo data	30SECNA	\$200	\$120
South America 30-second topo data	30SECNA	\$200	\$120
Europe/Asia 30-second topo data	30SECEA	\$200	\$120
Africa 30-second topo data	30SECAF	\$200	\$120
Australia 30-second topo data	30SECAU	\$200	\$120
Antarctica 30-second topo data	30SECAN	\$200	\$120
All available 30-second topo data	30SECALL	\$1000	\$600
Blocks of 3-second US and SRTM topo data*	3SEC	\$45	\$27
US 3-second topo - Northeast	3SEDNE	\$450	\$270
US 3-second topo - Southeast	3SECSE	\$450	\$270
US 3-second topo – Midwest	3SECMW	\$450	\$270
US 3-second topo – Southwest	3SECSW	\$450	\$270
US 3-second topo – Rocky Mt.	3SECRM	\$450	\$270
US 3-second topo – West Coast	3SECWC	\$450	\$270
US 3-second topo – Alaska	3SECAK	\$450	\$270
All US 3-second topo	3SECALL	\$1500	\$900
3-second SRTM topo by region (country or continent)	SRTM3SECR EG	See Table E below	See Table E below
All available 3-second SRTM topo for the world	SRTMALL	\$7500	\$4500

Quads of 30-meter topo	30M	See Table D below	See Table D below
US 30-meter topo by region (specify)	30MREG	\$750/CD	\$450
US 1-second NED topo – CD-ROM by region (specify)	NEDUSREG	\$150/CD	\$90
US 1-second NED topo – lower 48 states on USB hard drive	NEDCONUS	\$2300	\$1380
US 1-second NED topo – all 50 states on USB hard drive	NEDALL	\$3300	\$1980
Shapefiles for streets by US state (specify)	SHAPEST	\$150	\$90
Shapefiles for streets all 50 US states	SHATE50ST	\$3750	\$2250
2000 Population Count Files – All 50 US States	POP50ST	\$4500	\$2700
2000 Population Count Files – 6-US- State Region	POP6ST	\$1000	\$600
2000 Population Count Files – 1-US- State Region	POPST	\$250	\$150
Land Use files (Areas same as 30- meter CD-ROM) (specify)	LUREG	\$100	\$60
Land Use files for 48 CONUS`	LUCONUS	\$495	\$297

TABLE C – SOFTWRIGHT DATA LIBRARY FILES

* When individual blocks of data are ordered the purchase order must specify the latitude and longitude of the SOUTHEAST corner of the block for topography data, except if SRTM data is ordered, the latitude and longitude of the SOUTHWEST corner must be specified for each block ordered.

Notes: The purchase price of the above items will be using Product Code E, except when multiple copies are ordered for the same agency at the same time, Product Code F is used for subsequent purchases after the first copy is purchased under Product E Code.

Topographic data will generally be delivered in SoftWright binary format. USGS ASCII format versions of 3-second and 30-meter CD sets are available for an additional charge. 3-second and 30-second data are sold in one (1) degree by one (1) degree blocks on whole number latitude and degree intervals. The 30-meter files generally correlate directly with 7 ½” USGS paper topographic maps. Small quantity orders may be delivered via email if requested.

US - 30-Meter Topographic Data Files – DEMS (digital elevation models)

Quantity of 30M Files – purchaser must specify file names or otherwise identify the files with order	Cost per file
1	\$40.00
2-5	\$22.00
6-10	\$16.00
11-15	\$13.00
16-20	\$11.50
21-30	\$10.00
31-50	\$8.50
51-100	\$7.50
101-200	\$7.00
201-500	\$3.50
501-1000	\$1.00
1001-5000	\$0.90
5000+	\$0.80

TABLE D – 30 METER TOPOGRAPHIC DATA FILES –DEMS (DIGITAL ELEVATION MODELS)

International Topographic Data - DEMS (digital elevation models) By Country And Continent

All best available topo data for the world – includes world SRTM (3-second), world 30-second data and NED data for US	\$12000
All SRTM (3-second) topo data for the world	\$7500
ALL OF SOUTH AMERICA	\$3000
Argentina	\$700
Barbados	\$45
Bolivia	\$500
Brazil	\$700
Chile	\$600
Colombia	\$500
Ecuador	\$500
Falkland Islands	\$210
French Guiana	\$280
Granada	\$45
Guyana	\$320
Martinique	\$90
Paraguay	\$500
Peru	\$600
St. Lucia	\$90
St. Vincent	\$90

Suriname	\$260
Trinidad & Tobago	\$140
Uruguay	\$310
Venezuela	\$500
ALL OF CENTRAL AMERICA	\$2,000
Antigua	\$140
Bahamas	\$330
Barbados	\$45
Belize	\$240
Cayman Isles	\$90
Costa Rica	\$280
Cuba	\$330
Dominica	\$45
Dominican Republic	\$270
El Salvador	\$240
Grenada	\$45
Guadeloupe	\$45
Guatemala	\$330
Haiti	\$250
Honduras	\$360
Jamaica	\$175
Nicaragua	\$345
Panama	\$300
Puerto Rico	\$210
St. Lucia	\$140
St. Vincent	\$135
ALL OF MEXICO	\$1500
ALL OF CANADA	\$3,000
Alberta	\$500
British Columbia	\$500
Manitoba	\$500
New Brunswick/Nova Scotia	\$250
Newfoundland/Labrador	\$500
Northwest Territories	\$250
Ontario	\$500
Quebec	\$500
Saskatchewan	\$500
Yukon	\$150

ALL OF ASIA	\$3,000
Afghanistan	\$500
Andaman	\$90
Azerbaijan	\$375
Bahrain	\$90
Bangladesh	\$270
Belarus	\$500
Bhutan	\$260
Bosnia-Herzegovina	\$300
Brunei	\$140
China	\$700
Croatia	\$300
Cyprus	\$135
Georgia	\$255
Hong Kong	\$90
India	\$700
Indonesia	\$700
Iran	\$600
Iraq	\$500
Israel	\$270
Japan	\$500
Jordan	\$345
Kampuche/Cambodia	\$260
Kazakhstan	\$700
Korea_DP	\$280
Korea_RE	\$255
Kuwait	\$240
Laos	\$400
Lebanon	\$140
Malaysia	\$500
Moldova	\$240
Mongolia	\$600
Myanmar	\$500
Nepal	\$280
Oman	\$500
Pakistan	\$500
Philippines	\$500
Qatar	\$210
Reunion	\$90
Russia	\$700
Saudi Arabia	\$600
Singapore	\$90
Sri Lanka	\$220

Syria	\$340
Taiwan	\$300
Tajikistan	\$420
Thailand	\$500
Turkey	\$500
Turkmenistan	\$500
Ukraine	\$500
United Arab Emirates	\$330
Uzbekistan	\$500
Vietnam	\$500
Yemen	\$500
ALL OF EUROPE	\$3,000
Albania	\$270
Andorra	\$90
Austria	\$375
Belgium	\$220
Bulgaria	\$280
Czech Republic	\$315
Denmark	\$290
Finland	\$280
France	\$500
Germany	\$500
Greece	\$350
Hungary	\$330
Iceland	Not applicable
Ireland	\$330
Italy	\$500
Luxembourg	\$140
Macedonia	\$270
Malta	\$90
Netherlands	\$260
Norway	\$360
Poland	\$500
Portugal	\$300
Romania	\$470
Serbia-Montenegro	\$360
Slovakia	\$270
Slovenia	\$210
Spain	\$500
Sweden	\$410
Switzerland	\$300
United Kingdom	\$500
Yugoslavia	\$480

ALL OF AFRICA	\$3,000
Algeria	\$600
Angola	\$600
Benin	\$375
Botswana	\$500
Burinka Faso	\$480
Burundi	\$240
Cameroon	\$500
Cape Verde	\$220
Central African Republic	\$500
Chad	\$600
Comoros	\$45
Congo	\$500
Cote D Ivoire	\$440
Djibouti	\$240
Equatorial Guinea	\$240
Egypt	\$500
Ethiopia	\$600
Gabon	\$410
Gambia	\$140
Ghana	\$390
Guinea	\$440
Guinea Bissau	\$300
Kenya	\$500
Lesotho	\$300
Liberia	\$285
Libya	\$600
Madagascar	\$500
Malawi	\$310
Mali	\$600
Mauritania	\$600
Morocco	\$500
Mozambique	\$500
Namibia	\$500
Niger	\$600
Nigeria	\$500
Rwanda	\$175
Sao Tomé & Príncipe	\$135
Senegal	\$290
Sierra Leone	\$300
Somalia	\$500
South Africa	\$600
Sudan	\$700

Swaziland	\$240
Tanzania	\$500
Togo	\$300
Tunisia	\$330
Uganda	\$390
Western Sahara	\$500
Zaire	\$700
Zambia	\$500
Zimbabwe	\$500
ALL OF AUSTRALIA	\$3000

TABLE E – INTERNATIONAL TOPOGRAPHIC DATA FILES - DEMS (DIGITAL ELEVATION MODELS)
BY COUNTRY AND CONTINENT

Services Price List

Individual Support and Custom Software Modifications or database development services

SoftWright User Support Options

The purpose of support is to help all our customers learn to use the software tools to get their work done efficiently. Generalized support by using the exhaustive FAQs and searching capability of our web site is available for *all* persons at no additional cost. The fastest way to receive an answer to your support question will be to use the [search feature](#) on our web site. The search feature searches every word of text that is on the web site. We have prepared hundreds of clear answers to virtually all the repeatedly asked questions.

Both individuals and companies purchase software licenses and software maintenance agreements, but support is for *designated individual users* who are tasked with running the software. Support is always best provided when you are on the latest version and maintenance release of our software. Older versions, while great in their time, do not embody the current capabilities of the software will be supported to the extent possible, but at a fee that is higher than those whose software is on the current version. While, everyone has unlimited access to our web site support at no charge, *each person* requesting individual support must have a prearranged prepaid contract for this individualized support. If you have purchased individualized support, the next fastest response will be in response to emails sent to support@softwright.com. Almost all technical support answers will be provided using email. Individuals for whom individualized support may extend the available fee-based support to other authorized users of the software upon request. This is generally limited to other authorized users running within the same agency or specifically authorized contractors selected by the agency.

Telephone support is provided only when necessary *as determined by the support department*.

The following are the options for support that we offer:

Bronze Support Level - (no charge)

- Web support using FAQs and searching normally available 24 hours/day - 7 days per week
- no individualized email or telephone support at this level

Silver Support Level Annual Contract - individualized product support for customers whose software is not on the Software Maintenance Subscription - \$250/hour with 2 hour minimum.

- Web support using FAQs and searching normally available 24 hours/day - 7 days per week
- 2 hours of metered email and/or regular business hours telephone support per year for installation and operational questions (this is not for rf consulting services) (additional time available at \$500 for two hour blocks)

Gold Support Level Annual Contract- individualized product support for customers whose software is on the Software Maintenance Subscription - \$100/hour with 2 hour minimum.

- Web support using FAQs and searching normally available 24 hours/day - 7 days per week
- 2 hours of metered email and/or regular business hours telephone support per year for installation and operational questions (this is not for rf consulting services) (additional time available at \$200 for two hour blocks.)

Details for custom software modification or database development will be outlined in a separate written agreement with cost identified and mutually agreeable to both buyer and contractor. Contractor will provide labor from personnel qualified to efficiently do the work in a timely manner.

INDIVIDUAL SUPPORT AND CUSTOMER SOFTWARE MODIFICATION AND DATABASE DEVELOPMENT SERVICES

Service	Order ID	Cost
Individual software support for customer with current software maintenance subscription (Gold Support)	SPTWM	\$200 per 2.0 hour time blocks
Individual software support for customer without current software maintenance subscription (Silver Support)	SPTWOM	\$500 per 2.0 hour time blocks
Custom Software modifications or database development	MODS	\$200 per hour or according to specifically negotiated contract

TABLE A – INDIVIDUAL SUPPORT AND CUSTOMER SOFTWARE MODIFICATION AND DATABASE DEVELOPMENT SERVICES

TAP Engineering Software Training Seminars

The TAP Engineering Software Training Seminar is two full days of rf engineering instruction on how to design paging, land mobile, PCS, cellular, SCADA, microwave and FM/TV broadcast transmitting facilities, intermodulation prediction and treatment as well as the Asset Management software. In the sessions, you will operate the Terrain Analysis Package (TAP) rf system design software to solve numerous RF related problems. There is also a strong emphasis on how to formulate necessary engineering judgments in order to successfully design reliable rf systems. Many actual land mobile and microwave radio system design problems will be used to teach how to apply both the engineering principles and [Terrain Analysis Package](#) software tools.

Normally Scheduled TAP Engineering Seminar Content
(all seminar content subject to change)

- Introductory Subjects
- New User Introduction
- Overview of TAP system operation
- Fundamentals of RF System Design
- RF Propagation Models: Overview and Comparison
- Operation of the Terrain Analysis Package Software
- Using TAP for 3-D plots of terrain and field strengths
- Online resources available for support of RF system design solutions
- System Design Subjects
- Predicting Omni-directional Antenna Mounting Distortion
- Using Directional Antenna Files
- RF field strength adjustments, body losses, dBu field strength units conversions
- Calculation and presentation of rf coverage maps
- Designing diversity microwave links including reflection analysis and antenna height necessary for clearance
- Designing VHF and UHF point to point and SCADA links
- Finding, Solving, and Preventing Intermod Problems - (electromagnetic compatibility issues)
- Show and Tell presentations by numerous professionals in the telecommunications industry
- Use of Asset Manager to document construction and equipment maintenance at radio transmitter sites
- Open Discussion Forums

Continuing Education Units

1.4 CEUs will be awarded for attendance at this TAP Engineering Seminar with certificate provided.

Credit for Technical Support

As an attendee of a quarterly training engineering seminar, you will be provided 30 minutes of technical support time at no additional cost to be used within twelve months of attending the seminar.

Hotel

As a convenience for students SoftWright has negotiated a discounted room rate, should you wish

to take advantage of it. The negotiated Federal Room Rate will be honored. Reservations and payment must be made directly by you with the [Radisson Hotel, Denver SE](#), 3200 South Parker Road, Aurora, Colorado, 80014. Telephone - (800) 962-7672 or (303) 695-1700, FAX (303) 745-6958.

Cost for the Seminar

The appropriate fee must be paid in full two weeks prior to the seminar to guarantee your reservation. You will need exclusive use of a computer for the entire duration of the seminar. We encourage you to bring your own notebook with TAP installed. If you prefer to have us provide the computer for you, the additional cost of the rental will be \$160.00 and must be paid with your registration. Please register on-line, e-mail or FAX your registration as soon as possible to reserve your space. Please register early, especially if you need us to invoice your company.

On-location Travel Expenses of Instructor

For those courses conducted at the customer's location, instructor travel charges (if applicable), including mileage, meals, food and daily living expenses will be paid by the customer.

Cancellation

If cancellation of your registration is necessary, you may send an alternate attendee without forfeiting your fee.

Software Training and Instruction Options and Associated Fees

Type of TAP Software Training	Order ID	Cost
TAP Engineering Seminar held in SoftWright's Conference Center in Aurora CO (two days in length)	TAPSEM	\$1300 per person (5 person minimum per seminar)
TAP Engineering Seminar held out of SoftWright's offices	TAPSEMLOC	\$1600 per person plus travel, food and lodging expenses for SoftWright teaching staff. (5 person minimum per seminar)
Individualized training in our SoftWright office	TRAIN	\$650 per person per day.
Individual training in out of SoftWright's office	TRAINLOC	\$1000 per day per person plus travel, food and lodging expenses for SoftWright teaching staff
Required training computer rental cost if attendee in Aurora, Colorado, cannot provide computer	RENTCOMP	\$160

TABLE F – SOFTWARE AND TRAINING OPTIONS

-END-